## QUARTERLY STATISTICS NEWSLETHER

## Q4 Op 2022

Information obtained from Telecommunications and Broadcasting Service Licensees (as per their licence conditions) is utilised to compile this report for the period 01 October 2022 to 31 December 2022.

| EXECUTIVE SUMMARY |  |  |  |
| :---: | :---: | :---: | :---: |
| SUBSCRIBERS | TRAFFIC | BROADCASTERS | POSTAL |
| Mobile broadband <br> band increased by $3 \%$, <br> year on year. | Mobile Traffic slightly <br> increased by up to $29 \%$ | The number of <br> broadcasting licenses <br> stood at 37. | $38 \%$ of letterboxes are <br> rented, whereas, $47 \%$ <br> of private bags are <br> occupied. |
| Fixed line subscriptions <br> continue to experience <br> a downward trend. | Broadcasting revenue <br> increased by 6\%. |  |  |

## TABLE OF CONTENT

1. Mobile Subscribers ..... 3
2. Fixed-line Subscribers ..... 3
3. Other Subscribers ..... 4
4. Traffic ..... 4
5. Telecommunication Revenue ..... 5
6. Telecommunication Investment .....  6
7. Broadcasters ..... 6
8. Postal ..... 7
9. Broadcasting and Media Survey 2022 ..... 9

## 1. Mobile Subscribers

- During the fourth quarter of 2022, the number of active SIM cards remained almost constant compared to the same period in the previous year. However, there was a slight increase in overall broadband subscriptions.
- Approximately $68 \%$ of mobile SIM cards were used for internet access, which represents a $3 \%$ increase from 2021.

| Table 2: Mobile subscriber numbers in 1000s |  | $\begin{gathered} 2021 \\ 04 \end{gathered}$ | $\begin{gathered} 2022 \\ 01 \end{gathered}$ | $\begin{gathered} 2022 \\ 02 \end{gathered}$ | $\begin{gathered} 2022 \\ 03 \end{gathered}$ | $\begin{gathered} 2022 \\ 04 \end{gathered}$ | $\begin{gathered} \text { \% change } \\ \text { (O4_2022 } \\ \text { - } \\ \text { Q4_2021) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Active SIM cards ('000) | Prepaid | 2,716 | 2,705 | 2,694 | 2,701 | 2,706 | -0\% |
|  | Postpaid | 199 | 205 | 204 | 205 | 200 | 0\% |
|  | Total | 2,915 | 2,910 | 2,898 | 2,906 | 2,906 | -0\% |
| Mobile Broadband ('000) | Mobile Phone | 1,894 | 1,887 | 1,905 | 1,925 | 1,965 | 4\% |
|  | Dongle / Routers | 28 | 24 | 19 | 23 | 22 | -20\% |
|  | Total | 1,922 | 1,911 | 1,923 | 1,948 | 1,987 | 3\% |
| \% of SIM using Internet |  | 65\% | 65\% | 66\% | 66\% | 68\% | 3\% |

## 2. Fixed-line Subscribers



Figure 1: Fixed-line Subscribers

- The demand for fixed-line subscriptions continues to decline.


## 3. Other Subscribers

- During Q4 2022, fixed internet subscriptions increased significantly, with growth ranging from $22 \%$ to $89 \%$ compared to the same period in the previous year.
- However, subscriptions for lower-speed internet connections showed a decline This trend suggests consumers' growing preference for higher-speed internet services, potentially driven by an increasing reliance on digital technologies for work and leisure activities.

| Table 3: Other subscribers |  | $\begin{gathered} 2021 \\ 04 \end{gathered}$ | $\begin{gathered} 2022 \\ 01 \end{gathered}$ | $\begin{gathered} 2022 \\ 02 \end{gathered}$ | $\begin{gathered} 2022 \\ 03 \end{gathered}$ | $\begin{gathered} 2022 \\ 04 \end{gathered}$ | \% change (Q4_2022 04_2021) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ADSL | 10 Mbps and above | 6,010 | 61,11 | 6,464 | 6,947 | 7,322 | 22\% |
|  | 2 to 10 Mbps | 65,095 | 61,186 | 61,580 | 62,328 | 62,885 | -3\% |
|  | below 2Mbps | 1,231 | 696 | 625 | 596 | 582 | -53\% |
|  | Total | 72,336 | 61,882 | 68,669 | 69,871 | 70,789 | -2\% |
| Fibre to the home |  | 7,052 | 8,330 | 9,445 | 9,968 | 11,073 | 57\% |
| MetroNet (ethernet) |  | 214 | 227 | 157 | 147 | 147 | -31\% |
| Leased lines |  | 2,953 | 2,597 | 2,354 | 2,207 | 2,082 | -29\% |
| Other wireless |  | 5,930 | 6,960 | 9,512 | 9,940 | 10,950 | 85\% |
| Satellite / VSAT |  | 692 | 787 | 1,177 | 1,333 | 1,308 | 89\% |
| VoIP |  | 3,269 | 3,342 | 3,310 | 3,395 | 3,395 | 4\% |

## 4. Traffic

- Q4 2022 data reveals a slight overall increase in mobile minutes, with a growth rate ranging from $4 \%$ to $29 \%$ compared to the same period in the previous year. However, there has been a decline in international mobile minutes, potentially driven by the use of over-the-top (OTT) services for voice communication.
- Mobile data usage has increased by $8 \%$, while the number of SMS messages sent remained fairly constant during the review period.
- Fixed-line outgoing minutes experienced a decline of $8 \%$, which is consistent with the trend of decreased demand for fixed-line subscriptions for voice communication and a preference for data-driven services.

| Table 4: Traffic |  | $\begin{gathered} 2021 \\ 04 \end{gathered}$ | $\begin{gathered} 2022 \\ 01 \end{gathered}$ | $\begin{gathered} 2022 \\ 02 \end{gathered}$ | $\begin{gathered} 2022 \\ 03 \end{gathered}$ | $\begin{gathered} 2022 \\ 04 \end{gathered}$ | \% change (Q4_2022 <br> 0.4_2021) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mobile outgoing ('000) | On net minutes | 2,103,327 | 1,985,466 | 2,002,409 | 2,153,453 | 2,177,490 | 4\% |
|  | Off-net mobile minutes | 55,741 | 60,287 | 62,874 | 68,701 | 71,771 | 29\% |
|  | Off-net fixed-line minutes | 20,072 | 19,837 | 18,711 | 19,480 | 19,826 | -1\% |
|  | International minutes | 3,285 | 2,586 | 2,595 | 2,619 | 2,867 | -13\% |
|  | SMS send | 2,350,057 | 2,311,307 | 2,289,619 | 2,314,126 | 2,348,651 | -0\% |
| Mobile Data use in GB ('000) |  | 20,227 | 19,753 | 20,816 | 20,958 | 21,872 | 8\% |
| Fixed line Outgoing minutes ('000) |  | 24,725 | 24,290 | 22,536 | 24,035 | 22,701 | -8\% |

## 5. Telecommunication Revenue

- In the telecommunication sector, revenue generated from data remains the most profitable segment, while SMS revenue is typically the least profitable.


Figure 2: Data, Voice \& SMS Revenue in million

## 6. Telecommunication Investment



Figure 3: Telecommunication Investment in millions

- The telecommunications sector takes a plunge as total investment declines in Q4 2022.


## 7. Broadcasters

- As of the end of Q4 of 2022, the total number of active broadcasting licenses issued amounted to 37.

| Table 5: licensed Broadcasters |  | $\begin{gathered} 2021 \\ 04 \end{gathered}$ | $\begin{gathered} 2022 \\ 01 \end{gathered}$ | $\begin{gathered} 2022 \\ 02 \end{gathered}$ | $\begin{gathered} 2022 \\ 03 \end{gathered}$ | $\begin{gathered} 2022 \\ 04 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | Signal distributors | 1 | 1 | 1 | 1 | 1 |
|  | Public broadcasters | 1 | 1 | 1 | 1 | 1 |
|  | Commercial broadcasters | 21 | 21 | 21 | 20 | 21 |
|  | Community broadcasters | 15 | 15 | 14 | 13 | 14 |
| Total |  | 38 | 38 | 37 | 35 | 37 |

- The broadcasting sector experienced a $6 \%$ growth in revenue during Q4 of 2022 compared to the same quarter in the previous year.
- Advertisement revenue had a significant increase of $35 \%$ when compared to Q4 2021, but only accounted for a $6 \%$ portion of the total revenue generated by broadcasters.

| Table 6: <br> Broadcasters <br> Revenue | $\begin{gathered} 2021 \\ 01 \end{gathered}$ | $\begin{gathered} 2021 \\ 02 \end{gathered}$ | $\begin{gathered} 2021 \\ 03 \end{gathered}$ | $\begin{gathered} 2021 \\ 04 \end{gathered}$ | $\begin{gathered} 2022 \\ 01 \end{gathered}$ | $\begin{gathered} 2022 \\ 02 \end{gathered}$ | $\begin{gathered} 2022 \\ 03 \end{gathered}$ | $\begin{gathered} 2022 \\ 04 \end{gathered}$ | Change (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Advertisement revenue ("000") | 14,584 | 18,358 | 16,724 | 20,895 | 18,409 | 22,828 | 17,009 | 22,882 | 35\% |
| Other Revenue ("000") | 216,542 | 215,172 | 216,455 | 216,147 | 204,641 | 208,144 | 208,773 | 215,381 | 3\% |
| Total Revenue ("000") | 231,126 | 233,530 | 233,179 | 237,042 | 223,050 | 230,972 | 225,782 | 238,263 | 6\% |
| Advertisement as \% of total | 6.3\% | 7.9\% | 7.2\% | 8.8\% | 8.3\% | 9.9\% | 7.5\% | 9.6\% | 1\% |

- Digital Mobile \& Terrestrial subscriptions experienced a significant decline of $22 \%$ and $33 \%$, respectively, during Q4 of 2022 as compared to the same period in 2021. However, DSTV subscriptions observed a minimal decline of only $1 \%$.

| Table 7: Pay TV Subscribers | $\begin{gathered} 2021 \\ 01 \end{gathered}$ | $\begin{gathered} 2021 \\ 02 \end{gathered}$ | $\begin{gathered} 2021 \\ 03 \end{gathered}$ | $\begin{gathered} 2021 \\ 04 \end{gathered}$ | $\begin{gathered} 2022 \\ 01 \end{gathered}$ | $\begin{gathered} 2022 \\ 02 \end{gathered}$ | $\begin{gathered} 2022 \\ 03 \end{gathered}$ | $\begin{gathered} 2022 \\ 04 \end{gathered}$ | Change (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Digital Mobile | 23,863 | 28,687 | 126,034 | 109,662 | 210,128 | 221,126 | 207,566 | 162,057 | -22\% |
| Digital Terrestrial | 115,753 | 115,668 | 113,674 | 107,751 | 90,732 | 79,430 | 75,029 | 50,039 | -33\% |
| Satellite TV (DSTV) | 132,458 | 129,421 | 131,723 | 125,688 | 128,356 | 120,238 | 124,703 | 123,456 | -1\% |
| Total | 272,074 | 273,776 | 371,431 | 343,101 | 429,216 | 420,794 | 407,298 | 335,552 | -18\% |

## 8. Postal

- In Q4 2022, there has been a noteworthy drop in the rental of letterboxes, with at least $38 \%$ currently rented, representing a substantial decline of $29 \%$ from Q3 2022.
- Additionally, the number of occupied private bags has also decreased by $8 \%$ during the same period.

| Table 8: Post Boxes | $\begin{gathered} 2022 \\ 01 \end{gathered}$ | $\begin{gathered} 2022 \\ 02 \end{gathered}$ | $\begin{gathered} 2022 \\ 03 \end{gathered}$ | $\begin{gathered} 2022 \\ 04 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Number of Letterboxes | 124,210 | 124,210 | 124,210 | 124,210 |


| Table 8: Post Boxes | $\begin{gathered} 2022 \\ 01 \end{gathered}$ | $\begin{gathered} 2022 \\ \text { O2 } \end{gathered}$ | $\begin{gathered} 2022 \\ 03 \end{gathered}$ | $\begin{gathered} 2022 \\ 04 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Number of Postboxes occupied | 81,332 | 83,269 | 83,269 | 47,171 |
| Occupancy \% | 65\% | 67\% | 67\% | 38\% |
| Number of Private bags | 871 | 877 | 877 | 883 |
| Number of Private bags occupied | 421 | 437 | 456 | 385 |
| Occupancy \% | 48\% | 50\% | 52\% | 44\% |
| Number of Post Offices | 133 | 134 | 133 | 133 |
| Post Offices in rural areas (including mobile post offices) | 116 | 116 | 116 | 116 |
| \% of Post Office services in rural areas | 87\% | 87\% | 87\% | 87\% |

## 9. Broadcasting and Media Survey 2022

Broadcasting and media play a crucial role in shaping public opinion and informing people about current events. With the rise of digital media and mobile technology, people have access to a vast array of news and messaging apps at their fingertips.

A survey was conducted by Vision Africa Research Services in 2022 to uncover people's media consumption habits, identify the popular sources of news and messaging apps, and explore how people use these platforms to stay informed and connected. The survey results are presented below:

Main Source of News


Source: Vision Africa Research Services

- The survey suggests that radio is the preferred medium for receiving news among consumers, followed by the Internet and television respectively.


Source: Vision Africa Research Services

- The majority of radio listeners tune in to the radio during the hours of 5 am to 8 am.


Source: Vision Africa Research Services

- According to the results of the interviews conducted, a significant proportion, specifically $97 \%$, of the respondents reported using WhatsApp as their preferred instant messaging application.
- Out of the individuals who were interviewed in the survey, $89 \%$ expressed a preference for abstaining from online purchases.

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## CONTACT DETAILS

Fillemon Shilongo | Analyst: Data Collection and Analysis Tel: +264 61222666

## Email: Economics@cran.na

## CRAN Moth Centre | Unit 3-5 | Peter Muller Street | Windhoek Private Bag 13309 | Windhoek, Namibia | 10001

CRAN Office Hours: Monday - Friday | 08h00-13h00 | 14h00-17h00

## f) (e)www.cran.na

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Information provided in this report is subject to alteration in the event of any revision or update as deemed necessary.


[^0]:    Source: Vision Africa Research Services

