CRAN
Communications Regulatory Authority of Namibia

## QUARTERLY STATISTICS NEWSLEIIER

## Q1 OF 2023

Information obtained from Telecommunications and Broadcasting Service Licensees (as per their licence conditions) is utilised to compile this report for the period 01 January to 31 March 2023

| EXECUTIVE SUMMARY |  |  |  |
| :---: | :---: | :---: | :---: |
| SUBSCRIBERS | TRAFFIC | BROADCASTERS | POSTAL |
| The Mobile Telecommunication sector experienced a contraction in the number of subscribers. <br> Fixed-line subscriptions remained stable. | The aggregate traffic experienced a decline ranging between $1 \%$ and $8 \%$. | The broadcasting sector experienced a $6 \%$ decline in revenue. | The utilization of postboxes witnessed a remarkable surge, registering a substantial $55 \%$ increase in postal activity. |

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## 1. Mobile Subscribers

The mobile telecommunications sector experienced a contraction in the number of subscribers during the first quarter of 2023. This contraction ranged between $4 \%$ and $8 \%$, indicating a decrease in the total count of individuals or entities actively utilising mobile services. This could be due to the SIM card registration process. This is because the implementation of SIM registration carries the potential for a trade-off in terms of the subscriber's level of utilisation of their SIM cards.

| Table 1: Mobile subscriber numbers in 1000s |  | $\begin{gathered} 2021 \\ \mathrm{Q} 4 \end{gathered}$ | $\begin{gathered} 2022 \\ 01 \end{gathered}$ | $\begin{gathered} 2022 \\ 02 \end{gathered}$ | $\begin{gathered} 2022 \\ 03 \end{gathered}$ | $\begin{gathered} 2022 \\ 04 \end{gathered}$ | $\begin{gathered} 2023 \\ 01 \end{gathered}$ | \% change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Active SIM cards ('000) | Prepaid | 2,716 | 2,705 | 2,694 | 2,701 | 2,706 | 2,565 | -5\% |
|  | Postpaid | 199 | 205 | 204 | 205 | 200 | 202 | 1\% |
|  | Total | 2,915 | 2,910 | 2,898 | 2,906 | 2,906 | 2,766 | -5\% |
| Mobile Broadband ('000) | Mobile Phone | 1,894 | 1,887 | 1,905 | 1,925 | 1,965 | 1,802 | -8\% |
|  | Dongle / Routers | 28 | 24 | 19 | 23 | 22 | 22 | -0\% |
|  | Total | 1,922 | 1,911 | 1,923 | 1,948 | 1,987 | 1,825 | -8\% |
| \% of SIM using Internet |  | 65\% | 65\% | 66\% | 66\% | 68\% | 65\% | -4\% |

## 2. Fixed-line Subscribers



Figure 1: Fixed-line Subscribers

Fixed-line subscriptions remained stable without significant fluctuation during the first quarter of 2023.

## 3. Other Subscribers

Fixed internet subscriptions continue to rise, particularly in terms of higher internet speeds.

Fibre connection is gaining momentum. The expansion of the fibre network infrastructure is likely driving this trend. However, a downward trend is observed in the usage of MetroNet \& Leased lines during the quarter under review.

| Table 2: Other subscribers |  | $\begin{gathered} 2021 \\ 04 \end{gathered}$ | $\begin{gathered} 2022 \\ \text { O1 } \end{gathered}$ | $\begin{gathered} 2022 \\ 02 \end{gathered}$ | $\begin{gathered} 2022 \\ 03 \end{gathered}$ | $\begin{gathered} 2022 \\ \text { Q4 } \end{gathered}$ | $\begin{gathered} 2023 \\ 01 \end{gathered}$ | \% change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ADSL | 10 Mbps and above | 6,010 | 61,11 | 6,464 | 6,947 | 7,322 | 7,739 | 6\% |
|  | 2 to 10 Mbps | 65,095 | 61,186 | 61,580 | 62,328 | 62,885 | 63,226 | 1\% |
|  | below 2Mbps | 1,231 | 696 | 625 | 596 | 582 | 554 | -5\% |
|  | Total | 72,336 | 61,882 | 68,669 | 69,871 | 70,789 | 71,519 | 1\% |
| Fibre to the home |  | 7,052 | 8,330 | 9,445 | 9,968 | 11,073 | 13,979 | 26\% |
| MetroNet (ethernet) |  | 214 | 227 | 157 | 147 | 147 | 139 | -5\% |
| Leased lines |  | 2,953 | 2,597 | 2,354 | 2,207 | 2,082 | 1,775 | -15\% |
| Other wireless |  | 5,930 | 6,960 | 9,512 | 9,940 | 10,950 | 12,403 | 13\% |
| Satellite / VSAT |  | 692 | 787 | 1,177 | 1,333 | 1,308 | 1,362 | 4\% |
| VoIP |  | 3,269 | 3,342 | 3,310 | 3,395 | 3,395 | 4,866 | 43\% |

## 4. Traffic

The overall traffic experienced a contraction during the first quarter of 2023. This contraction ranged between $1 \%$ and $8 \%$, indicating a decrease in the total volume of traffic observed within the specified period. This is due to more people utilsing data services and OTTs to communicate.

| Table 3: Traffic |  | $\begin{gathered} 2021 \\ 04 \end{gathered}$ | $\begin{gathered} 2022 \\ 01 \end{gathered}$ | $\begin{gathered} 2022 \\ 02 \end{gathered}$ | $\begin{gathered} 2022 \\ 03 \end{gathered}$ | $\begin{gathered} 2022 \\ 04 \end{gathered}$ | $\begin{gathered} 2023 \\ 01 \end{gathered}$ | \% change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mobile outgoing ('000) | On net minutes | 2,103,327 | 1,985,466 | 2,002,409 | 2,153,453 | 2,167,596 | 2,041,460 | -6\% |
|  | Off-net mobile minutes | 55,741 | 60,287 | 62,874 | 68,701 | 71,771 | 78,055 | 9\% |
|  | Off-net fixed-line minutes | 20,072 | 19,837 | 18,711 | 19,480 | 19,826 | 19,038 | -4\% |
|  | International minutes | 3,285 | 2,586 | 2,595 | 2,619 | 2,867 | 2,634 | -8\% |
|  | SMS send | 2,350,057 | 2,311,307 | 2,289,619 | 2,314,126 | 2,348,651 | 2,165,430 | -8\% |
| Mobile Data use in GB ('000) |  | 20,227 | 19,753 | 20,816 | 20,958 | 21,872 | 21,609 | -1\% |
| Fixed line Outgoing minutes ('000) |  | 24,725 | 24,290 | 22,536 | 24,035 | 22,701 | 22,465 | -1\% |

## 5. Telecommunication Revenue

In line with the decline observed in traffic during the first quarter of 2023, the revenue generated from data, voice and SMS services experienced a slight contraction.

- Data O Voice O SMS


Figure 2: Data, Voice \& SMS Revenue in million

## 6. Telecommunication Investment



Figure 3: Telecommunication Investment in millions

The telecommunications sector's total investment displays inherent volatility, characterised by fluctuations observed over time. This is due to the fact that investment in the telecommunications sector is not static, it is influenced by the economic factors and the industry's dynamics that determine how capital is allocated in the sector.

## 7. Population Coverage

During 2023, Namibia has observed a $6 \%$ increase in population coverage for 4G services. Despite this positive trend, the Kunene region exhibited the lowest coverage at $41 \%$, followed by the Omaheke region at $57 \%$ and the Kavango West region at $59 \%$, indicating that these areas remain the least covered in terms of 4 G services.

This growth can be mainly attributed to the substantial investments in infrastructure made by operators in recent years. One notable example is the implementation of MTC's 081-everyone project, which started in 2019.

## Population Coverage 2023



## Population Coverage 2021

| Region_Name |  | Population Coverage |  |  |  | People not covered |  |  |  | Total Fibre |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2G | 3G | 4G | Broadband | 2G | 3G | 4G | Broadband |  |
| 1 | Kunene | 66\% | 50\% | 33\% | 50\% | 36,817 | 54,792 | 73,110 | 54,400 | 821 km |
| 2 | Omusati | 99\% | 97\% | 82\% | 97\% | 1,865 | 9,069 | 48,504 | 7,479 | 384 km |
| 3 | Oshana | 100\% | 99\% | 96\% | 99\% | 108 | 1,501 | 7,533 | 1,099 | 207 km |
| 4 | Ohangwena | 99\% | 94\% | 90\% | 96\% | 2,298 | 17,305 | 26,486 | 12,260 | 199km |
| 5 | Oshikoto | 99\% | 86\% | 73\% | 89\% | 2,887 | 30,195 | 57,636 | 24,328 | 645 km |
| 6 | Kavango East | 97\% | 90\% | 69\% | 91\% | 4,622 | 15,526 | 50,734 | 15,373 | 711 km |
| 7 | Zambezi | 100\% | 94\% | 60\% | 95\% | 191 | 5,919 | 41,985 | 4,877 | 498 km |
| 8 | Erongo | 98\% | 96\% | 92\% | 96\% | 4,461 | 9,671 | 17,616 | 9,640 | 2,164km |
| 9 | Otjozondjupa | 94\% | 84\% | 72\% | 85\% | 9,551 | 26,569 | 45,866 | 25,062 | 1,837km |
| 10 | Omaheke | 88\% | 66\% | 48\% | 66\% | 9,309 | 27,247 | 41,581 | 26,816 | 1,354km |
| 11 | Khomas | 99\% | 97\% | 96\% | 98\% | 6,826 | 12,142 | 17,447 | 11,545 | 1,904km |
| 12 | Hardap | 87\% | 80\% | 72\% | 80\% | 12,364 | 19,385 | 26,711 | 18,760 | 2,372km |
| 13 | !Karas | 89\% | 83\% | 73\% | 83\% | 9,912 | 15,252 | 24,113 | 14,943 | 3,044km |
| 14 | Kavango West | 94\% | 74\% | 40\% | 77\% | 5,818 | 23,724 | 55,271 | 21,518 | 385 km |
| Namibia |  | 96\% | 89\% | 79.0\% | 90.2\% | 107,031 | 268,296 | 534,593.1 | 248,099.8 | 16,524km |

## 8. Broadcasters

As of the end of Q1 of 2023, a total of 36 broadcasting licenses were issued.

| Table 4: Licensed Broadcasters |  | $\begin{gathered} 2021 \\ 04 \end{gathered}$ | $\begin{gathered} 2022 \\ 01 \end{gathered}$ | $\begin{gathered} 2022 \\ 02 \end{gathered}$ | $\begin{gathered} 2022 \\ 03 \end{gathered}$ | $\begin{gathered} 2022 \\ 04 \end{gathered}$ | $\begin{gathered} 2023 \\ 01 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | Signal distributors | 1 | 1 | 1 | 1 | 1 | 1 |
|  | Public broadcasters | 1 | 1 | 1 | 1 | 1 | 1 |
|  | Commercial broadcasters | 21 | 21 | 21 | 20 | 21 | 21 |
|  | Community broadcasters | 15 | 15 | 14 | 13 | 14 | 13 |
| Total |  | 38 | 38 | 37 | 35 | 37 | 36 |

During the first quarter of 2023, the broadcasting sector experienced a $6 \%$ decline in revenue compared to the previous quarter, Q4 of 2022.

Notably, advertisement revenue experienced a substantial decline of $26 \%$ when compared with Q4_2022. Advertisement revenue constituted approximately $8 \%$ of the overall revenue generated by broadcasters.

| Table 5: Broadcasters Revenue | $\begin{gathered} 2021 \\ 01 \end{gathered}$ | $\begin{gathered} 2021 \\ 02 \end{gathered}$ | $\begin{gathered} 2021 \\ 03 \end{gathered}$ | $\begin{gathered} 2021 \\ 04 \end{gathered}$ | $\begin{gathered} 2022 \\ 01 \end{gathered}$ | $\begin{gathered} 2022 \\ 02 \end{gathered}$ | $\begin{gathered} 2022 \\ 03 \end{gathered}$ | $\begin{gathered} 2022 \\ 04 \end{gathered}$ | $\begin{gathered} 2023 \\ 01 \end{gathered}$ | $\begin{aligned} & \text { Chan } \\ & \text { ge (\%) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Advertisement revenue ("000") | 14,584 | 18,358 | 16,724 | 20,895 | 18,409 | 22,828 | 17,009 | 23,844 | 17,630 | -26\% |
| Other Revenue ("000") | 216,542 | 215,172 | 216,455 | 216,147 | 204,641 | 208,144 | 208,773 | 214,419 | 205,928 | -4\% |
| Total Revenue ("000") | 231,126 | 233,530 | 233,179 | 237,042 | 223,050 | 230,972 | 225,782 | 238,263 | 223,558 | -6\% |
| Advertisement as \% of total | 6.3\% | 7.9\% | 7.2\% | 8.8\% | 8.3\% | 9.9\% | 7.5\% | 10.0\% | 7.9\% | -2\% |

Pay TV subscriptions exhibited an overall increase of $3 \%$, with digital terrestrial subscribers (Go TV) leading the way by recording a $14 \%$ increase.

| Table 6: Pay TV Subscribers | $\begin{gathered} 2021 \\ 01 \end{gathered}$ | $\begin{gathered} 2021 \\ 02 \end{gathered}$ | $\begin{gathered} 2021 \\ 03 \end{gathered}$ | $\begin{gathered} 2021 \\ 04 \end{gathered}$ | $\begin{gathered} 2022 \\ 01 \end{gathered}$ | $\begin{gathered} 2022 \\ 02 \end{gathered}$ | $\begin{gathered} 2022 \\ 03 \end{gathered}$ | $\begin{gathered} 2022 \\ 04 \end{gathered}$ | $\begin{gathered} 2023 \\ 01 \end{gathered}$ | Change (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Digital Mobile | 23,863 | 28,687 | 126,034 | 109,662 | 169,612 | 160,908 | 151,766 | 151,621 | 150,917 | -0\% |
| Digital Terrestrial (Go TV) | 67,150 | 67,065 | 65,071 | 59,148 | 59,523 | 58,622 | 56,129 | 50,039 | 56,878 | 14\% |
| Satellite TV (DSTV) | 132,458 | 129,421 | 131,723 | 125,688 | 128,356 | 120,238 | 124,703 | 123,456 | 126,740 | 3\% |
| Total | 223,471 | 225,173 | 322,828 | 294,498 | 357,491 | 339,768 | 332,598 | 325,116 | 334,535 | 3\% |

## 9. Postal

During the first quarter of 2023, there has been a significant of $55 \%$ increase in the utilisation of post-boxes. This might suggest a strong demand for post-box services.

| Table 7: Post Boxes | $\begin{gathered} 2022 \\ 01 \end{gathered}$ | $\begin{gathered} 2022 \\ 02 \end{gathered}$ | $\begin{gathered} 2022 \\ 03 \end{gathered}$ | $\begin{gathered} 2022 \\ 04 \end{gathered}$ | $\begin{gathered} 2023 \\ 01 \end{gathered}$ | Change (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Letterboxes | 124,210 | 124,210 | 124,210 | 124,210 | 124,210 | 0\% |
| Number of Postboxes occupied | 81,332 | 83,269 | 83,269 | 47,171 | 73,339 | 55\% |
| Occupancy \% | 65\% | 67\% | 67\% | 38\% | 59\% | 21\% |
| Number of Private bags | 871 | 877 | 877 | 883 | 883 | 0\% |
| Number of Private bags occupied | 421 | 437 | 456 | 385 | 390 | 1\% |
| Occupancy \% | 48\% | 50\% | 52\% | 44\% | 44\% | 1\% |
| Number of Post Offices | 133 | 134 | 133 | 133 | 137 | 3\% |
| Post Offices in rural areas (including mobile post offices) | 116 | 116 | 116 | 116 | 116 | 0\% |
| \% of Post Office services in rural areas | 87\% | 87\% | 87\% | 87\% | 85\% | -3\% |

## 10. Broadcasting and Media Survey 2022

Continuing with the presentation of survey results from the 2022 Media Survey conducted by Vision Africa Research Services, this report serves as a follow-up to the previous findings presented in the Q4 2022 edition of the Stats Newsletter.


Based on the interview results, Kati FM, Kaisames FM and Shipi FM emerged as the preferred radio stations in the respective order of popularity.

## Reasons for Favourite Station



Respondents indicated that their primary reasons for listening to the radio, is to tune in for news updates (48\%), followed by talk shows (41\%) and for the companionship provided by the radio (38\%).


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